

CHARACTER ELEVATION PROGRAM

There are four steps to completing this program. Step 1: Answer each question. If the statement is true, check the circle. If not, leave it blank until you've done what it takes. Be rigorous; be a hard grader. Step 2: Color in one of the associated blocks in the graph on the right. Step 3: Print out to track progress. Step 4: Repeat quarterly and measure growth.

1. Honor

- Fair - I do only what's right and just.
- Conviction - I clearly know what I believe in, and I am steadfast.
- Courage - I have ample inner strength.
- Truthful - I do not lie and I am not deceptive in any of my dealings.
- Moral - I live my life according to my moral code.
- Loyal - I stand by my family, friends, and others to whom I am committed.
- Accountable - I keep my word over 99 percent of the time.
- Responsible - I can always be counted on to meet agreed-upon expectations.
- Committed - My actions demonstrate my commitment, which is obvious to others.
- Diligent - I do not waver until the ribbon is tied on whatever I am involved with.

2. Integrity

- Honest - I always deal fairly; I am not sneaky.
- Well - I am in optimum emotional, spiritual, and physical condition.
- Prudent - I have and use excellent judgment in all of my actions.
- Frugal - I save 10–30 percent of my net earnings.
- Simple - I live an honest, simple, easy life.
- Orderly - I am neat, tidy, and orderly.
- Detail-oriented - I understand that God is in the details.
- Needs met - I know what my personal needs are, and I am get them met.
- Punctual - I am on time over 98 percent of the time.
- Balanced - I am juggling nothing.

3. Personal Style

- Excellence - I only buy and deliver quality.
- Trusting - I handle my dealings with others on the basis that people are trustworthy.
- Polished - I come across as polished.
- Clean - I maintain the highest standard of personal hygiene.
- Well-dressed - I always look exceptionally good, even if very casual.
- Gracious - I am always charming and warm.
- Appropriate - I am sensitive to timing.
- Passionate - It's clear to all what I feel strongly about and what I believe in.
- Consistent - People know what to expect from me. I am predictable when it matters.
- Resilient - I bounce back from adversity quickly.

4. Caring

- Respectful - I don't violate any aspect of another person, animal, or object.
- Available - I am very willing to help.
- Concerned - I take an interest in others.
- Tender - I am lovingly considerate and highly respectful.
- Tolerant - I welcome diversity because it expands me emotionally and spiritually.
- Sharing - I do not hoard. I'm not stingy; I give.
- Kind - I don't hurt people or animals.
- Patient - I can easily wait, no problem.
- Generous - I err on the side of generosity.
- Hospitable - I make people feel comfortable in my home or my space

5. Work Style

- Bandwidth/absorption - I easily handle or assimilate lots of input from any source.
- Vision - I see clearly what is possible for people and am oriented around that.
- Mastery - I am at the top of my game at work.
- Productive - I get more done in a day than most people get done in a week.
- Accomplished - I have a track record of doing well and contributing to life.
- Bold - I create my own path and do not wait for others to direct me.
- Interest - I can easily help others make choices about what they really want.
- Investing - I consciously invest in people, concepts, equipment, and opportunities.
- Effective - What I work on gets done.
- Practical - I have excellent common sense.

6. Profit Focused

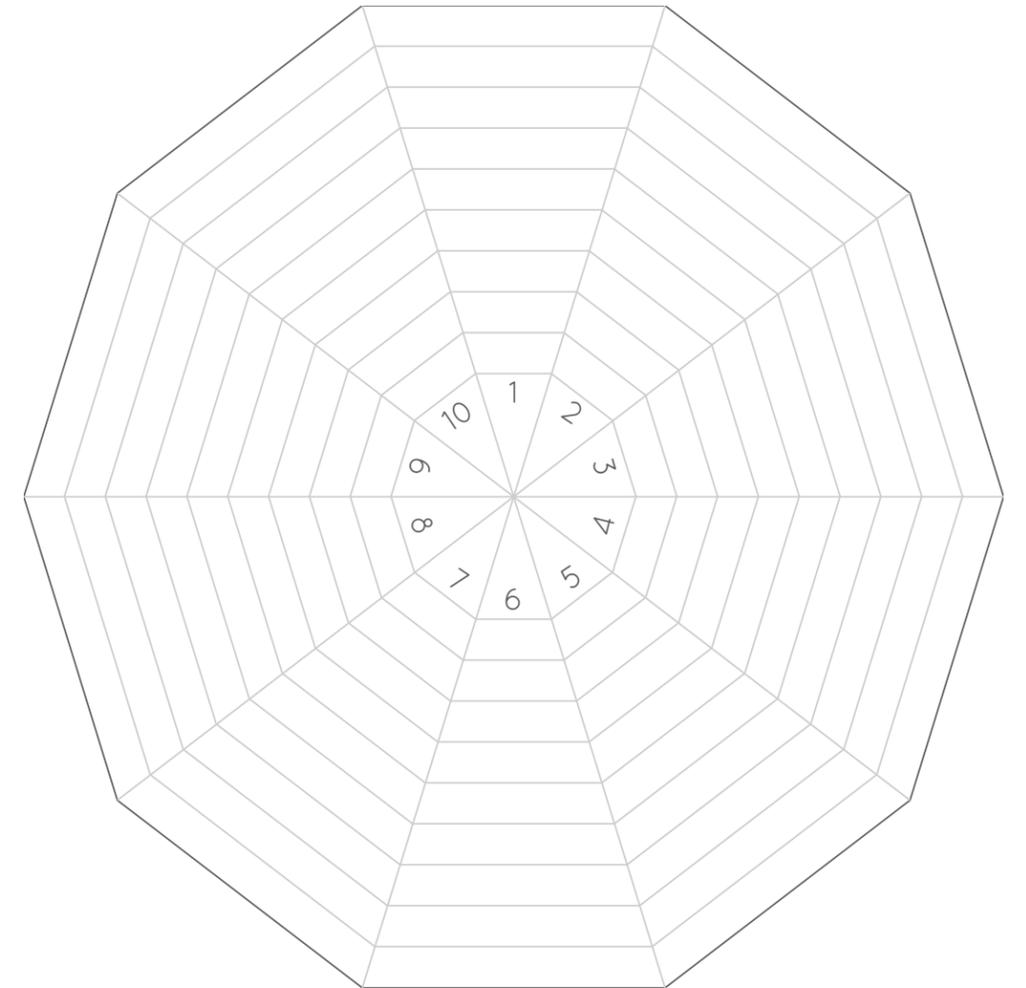
- I've set the company up to be more profit driven than growth driven.
- My target market is well defined and can afford to buy.
- I pay cash even for capital expenditures.
- I let my clients tell me what they need or want to buy.
- I am an extraordinary listener to the unspoken needs of my customers.
- There is a strong, profitable future in my field or industry.
- There is not much financial risk to me in the way I have set up my business.
- I can afford the mistakes that will be made.
- I am not over leveraged or pushing to maximize every single opportunity.
- I have future plans for additional products and revenue streams.

7. Self

- Confident - I feel confident, from the inside.
- Secure - I am safe. I fear almost nothing.
- Content - I am very satisfied with myself and my life.
- Integrated - I don't lead separate lives; all of my goals work together to forward me.
- Self-caring - I take better care of myself than anyone I know.
- Self-motivated - I don't rely on others or on potential consequences to motivate me.
- Capacity - I can handle all that life brings.
- Compassionate - I naturally forgive and am always understanding of others' mistakes.
- Mature - I never behave childishly.
- Capable - I have found my strengths and have developed them fully.

8. Openness

- Accepting - I don't resist what is so. I let people be who they are. I embrace.
- Intuitive - I listen to my hunches and that little voice inside. I trust myself.
- Aware - I understand what awareness is, and I am on the path of becoming more aware.
- Willing - I am always willing to try or to help.
- Adventurous - I actively seek new people, ideas, activities, and projects. I go for it.
- Spiritual - I value the notion of a higher plane or being. I get that we're all connected.
- Visual - I see all of what's around me, and I fully respond to it.
- Present - Life is occurring right now. I live here, not yesterday, or tomorrow.
- Creative - Great ideas just come to me; I don't have to create them.
- Flexible - I adjust quickly and readily.



9. Delivery

- Win-win - Everyone I work with wins as much as I do.
- Results - I produce and deliver results.
- Proactive - I anticipate needs and act early.
- Add value - I seek to willingly share my talents, gifts, and resources with everyone.
- Under promise - I deliver more than promised.
- Learning - I learn as much from others as they learn from me. We both grow.
- Adaptive - I quickly adapt to new situations, ideas, and technology, thus offering more.
- Innovative - I continually experiment and make things better.
- Direct - I am up-front and candid, always.
- Resourceful - I can pull solutions out of a hat.

10. Communication

- Tone - I speak in warm, clear tones.
- Dance - I can speak and hear, simultaneously.
- Articulate - I clearly state what I want to say.
- Clear - I speak simply. I am easily understood.
- Appreciative - I thank people and I am sincere.
- Congratulatory - I am truly excited for the success of others, and I congratulate them.
- Constructive - I reinforce the positives of a person; I don't criticize.
- Encouraging - People need encouragement, and I am unstinting in my support.
- Friendly - I like people and let them know it.
- Expressive - My spirit, love, emotions, and excitement come across when I communicate.